PROPANE PAST PERFORMANCE REFERNECES

Yakim Training Center BPA W911S824A0004 Steve Zimmer Office: (509)225-8091 Cell: (509)728-0016 steven.j.zimmer7.civ@army.mil

Lassen Valley National Park 140P8423P0006 Miss Loren A. Thomas Tel: 415-464-5233 Email: <u>loren thomas@nps.gov</u>

JBLM Washington BPA W911S824A0002 Joseph Singian Cell Phone: 253-377-5864 Office: 253-966-1771 Joseph.p.singian.civ@army.mil

Anniston Army Depot Alabama BPA W911KF24P0007 Crystal Hodges Office: (256) 240-3614 crystal.l.hodges8.civ@army.mil

State of Alabama DOT SRC0000020282 Wayne Gautney 334-242-7173 wayne.gautney@purchasing.alabama.gov

State of Alabama DOT 240000137051 Lynn Jackson ALDOT East Central Region- District 43 Phone: 334-887-3341 Mitel: 43004 jacksonly@dot.state.al.us

Travel Trailers IDIQ – RFP 70FB8024R00000002

Past Performance Questionnaire

QUOTER INFORMATION				
Company:	PHOENIX CONTRACTING			
Entity Unique Identification (UEI) Number:	NPT4A3JQMD87			
REFERENCE INFORMATION				
Agency/Company:	USDA - Forest Service			
Contract:	1240LQ23P0018 – Timber Utility Trailer			
Assessor's Name and Title	Molly Donoghue Contract Specialist			

NOTE: For statements indicating "Unacceptable Performance", please provide a brief explanation in the comments section of the survey.

CONTRACTOR PAST PERFORMANCE EVALUATION SURVEY FOR SERVICES

A.) QUALITY OF SERVICE/PRODUCT:	
A.) 1 – The contractor delivered items that required no or minimal rework. Any rework	
necessary was accomplished quickly and did not result in delays to Inspection &	Х
Acceptance and to Performance. (Acceptable Rating)	
A.) 2 – The contractor delivered items that required significant rework or had major	
defects, with a negative impact on Inspection & Acceptance and on Performance.	
(Unacceptable Rating)	
B.) TIMELINESS OF PERFORMANCE / DELIVERY SCHEDULE:	
B) 1 – All items were delivered so that it did not cause any delays or there were	х
minimum delays with no impact on program operations. (Acceptable Rating)	<u>^</u>
B) 2 – Items were delivered with delays that impacted program operations.	
(Unacceptable Rating)	
C.) BUSINESS RELATIONS / INTEGRITY / EFFECTIVE MANAGEMENT:	
C.) 1 – A Point of Contact was readily available to address any issues that arose during	
performance. (Acceptable Rating)	Х
C.) 2 – Contractor was difficult to reach or nonresponsive. (Unacceptable Rating)	

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Past Performance Questionnaire

QUOTER INFORMATION				
Company:	PHOENIX CONTRACTING			
Entity Unique Identification (UEI) Number:	NPT4A3JQMD87			
REFERENCE INFORMATION				
Agency/Company:	Bureau of Land Management - Montana/Dakotas State Office			
Contract:	140L3623P0064			
Assessor's Name and Title	Jorge Alvarez, Contracting Officer			
the comments section of the sur CONTRACTOR PAST PERFORMA A.) QUALITY OF SERVICE/PRODU	NCE EVALUATION SURVEY FOR SERVICES			
necessary was accomplished qu Acceptance and to Performance A.) 2 – The contractor delivered	items that required no or minimal rework. Any rework ickly and did not result in delays to Inspection & e. (Acceptable Rating) items that required significant rework or had major on Inspection & Acceptance and on Performance.	x		
B.) TIMELINESS OF PERFORMAN	ICE / DELIVERY SCHEDULE:			
B) 1 – All items were delivered so that it did not cause any delays or there were X minimum delays with no impact on program operations. (Acceptable Rating)				
minimum delays with no impact	t on program operations. (Acceptable Rating)	×		
	t on program operations. (Acceptable Rating) h delays that impacted program operations.	×		
B) 2 – Items were delivered with (Unacceptable Rating)		X		
B) 2 – Items were delivered with (Unacceptable Rating) C.) BUSINESS RELATIONS / INTE	h delays that impacted program operations. GRITY / EFFECTIVE MANAGEMENT: eadily available to address any issues that arose during	X X		

Comments

This contractor had an amazing point of contact that was readily available. This made the process of acquiring two camper trailers a lot smoother.



ABOUT

Phoenix Contracting LLC[®] is a small business that was formed in 2018 with a focus on disaster relief services, logistic coordination, commodity procurement, and equipment management for the Federal Government & Commercial Sector. With a team of industry leaders with over 30+ years combined of experience Phoenix ensures both high quality and low cost. We have provided services for virtually every sector of the federal government including all branches of the Armed Forces, DHS, VA, and GSA.

CORE COMPETENCIES

- Disaster response services
- Disaster product procurement
- Disaster logistics support
- Mobile housing Solutions
- Mobile office solutions
- Medical product procurement
- PPE procurement
- Trailer Manufacturing

POINT OF CONTACT

Josh Parsittie

Sales Director Josh@phxcontracting.com 330-749-5383 9915 Smarty Jones Dr Ruskin, FL 33573



NAICS

- **332994** Small Arms, Ordnance, and Ordnance Accessories Manufacturing
- **333120** Construction Machinery Manufacturing
- 336212 Truck Trailer Manufacturing
- **532412** Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing
- **532490** Other Commercial and Industrial Machinery and Equipment Rental and Leasing
- **541611** Administrative Management and General Management Consulting Services
- 561730 Landscaping Services
- 721110 Hotels (except Casino Hotels) and Motels 722320 - Caterers

811310 - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

336211 - Motor Vehicle Body Manufacturing

PAST PERFORMANCE

FY18: Hurricane Maria, Hurricane Irma, Hurricane Michael, DHS Del Rio, DHS Nogales
FY19: Hurricane Dorian, VA/DHS/Armed Forces
FY20: COVID RELIEF EFFORTS - FEMA/VA/DOJ
FY21: COVID RELIEF EFFORTS - FEMA/VA/DOJ



Thank you for your time

If you have any questions, please contact us directly:

> Josh Parsittie Josh@phxcontracting.com 330- 749-5383

Clayton Hall <u>Clayton@phxcontracting.com</u> 651-321-3701 9915 Smarty Jones Dr Ruskin, FL 33573 813-895-1216



Volume III - Past Performance Proposal

State of Oregon | State Level Contract | Contract 2705 | Value \$611,575

The state of Oregon ordered 17 RV's through Phoenix Contracting in April 2023. The items delivered are relevant due to a larger quantity being ordered in a short amount of time. These trailers were delivered over 6 different sites with multiple points of contact and a flawless delivery of all 17 trailers.







Specs & Reference

Keystone Hideout 179RB | Exterior Length 21' 5" | Exterior Height 10' 2" | Hitch Weight 480 lbs. | GVWR 4,480 lbs. | Awning 10' | 13.5k BTU Air Conditioner | Spare Tire Kit | Breakaway Switch

Preson Phillips | 541-270-4232 | Preson.Phillips@oprd.oregon.gov





Omaha, NE | County Level Contract | Contract 23-007 | Value \$143,395

The county of Omaha, NE ordered 7 custom cargo trailers through Phoenix Contracting in December 2022. These trailers were built to custom specifications that were altered from the original build to fit the needs of the schools. These trailers were delivered to 7 different schools. One of the trailers was backed into a tree by a non-affiliated 3rd party driver while on site but the trailer was taken to a repair shop to be repaired at no cost to the county.



Specs & Reference

8.5x22 Enclosed Trailer | V-Nose | 5200 lbs Axles | LED Lights | .030 Metal Semi-Screwless Panels | 225/75/15 Radial Tires

Cathy Utecht | 531-299-5463 | Catherine.Utecht@ops.org





State of Mississippi | State Level Contract | Contract 4000626681 | Value \$269,991

The State of Mississippi ordered 9 custom response trailers through Phoenix Contracting in April 2023 for the Mississippi Department of Health. These trailers have been customized to accommodate the State adding medical equipment for mobile use.





Specs & Reference

8.5x22 Enclosed Trailer | 7' Interior Height | Rear Ramp Door | 36" Side Door | 5200 lbs Axles | Extended Tongue | Generator Platform | 50 Amp Electrical Package

Mike Campbell | 601-942-4505 | Thomas.Campbell@msdh.ms.gov



Additional FEMA and Federal References

Completion Date	Agency	Contact	Services Provided	Contract Value
1/14/2021	FEMA	Bret Woodall 717-917-8728 bret.woodall@fema.dhs.gov	Leased Printers to FEMA	\$15,000
1/6/2022	FEMA	Mary Barrera 202-674-1860 mary.barrera@fema.dhs.gov	Medical Gowns	\$192,700
3/16/2021	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA021PWNP10709	\$8,524,939.50
3/16/21	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA020PVNP10786	\$1,099,939.50
2/23/2022	SC Dept of Health	Tripp Clark (803) 898-3485	Provided Covid Test Kits	\$14,834,700.00

